

# THE VAR 100 (REVISED\*)

Rank	Company	'07 Revenue (M)	Employees	Accounting Software
1	Tectura, Redwood City, Calif. <sup>1</sup>	280	1,900	Dynamics AX, GP, NAV, SL
2	Columbus IT Partner, Copenhagen <sup>2</sup>	187.7	1,100	Dynamics AX, NAV
3	RSM McGladrey, Minneapolis	74.5	272	Dynamics GP, SL
4	ePartners, Dallas <sup>3</sup>	55	225	Dynamics AX, GP, SL
5	Crowe Chizek, Indianapolis	41.8	177	Dynamics AX, GP
6	MIS Group <sup>4</sup>	30	180	MAS 90/200/500, Timberline
7	BKD Technologies, Springfield, Mo.	24.5	90	Dynamics AX, GP, MAS 90/200/500
8	Cbiz Technologies, Cleveland	24.2	117	Dynamics AX, GP
9	Tribridge, Tampa, Fla.	24	126	Dynamics, AX, GP, NAV, SL
10	Net@Work, New York	21.5	110	Accpac, Pro ERP, MAS 90/200/500
11	Blytheco, Laguna Hills, Calif.	20	110	MAS 90/200/500, MIP
12	FullScope, Athens, Ala.	19	90	Dynamics AX
13	Wipfli, Wausau, Wis.	17.8	130	Dynamics AX, GP
14	Clifton Gunderson Technology Solutions, Peoria, Ill.	16.6	85	Dynamics GP, NAV, MAS 90/200/500,
15	Sikich Technology Division, Aurora, Ill.	16.12	70	Dynamics GP, NAV
16	Skyytek, Miami	16	15	NetSuite
17	Clients First Business Solutions, Holmdel, N.J.	15.1	80	Dynamics AX, NAV, MAS 90
18	Broadpoint Technologies, Bethesda, Md.	15.1	89	Dynamics GP, iMIS, Oracle Financials
19	IBIS, Nocross, Ga.	15	56	Dynamics GP
20	ADSS Global, Miami	14.1	64	Accpac ERP, Sage Pro
21	LBMC Technologies, Nashville	14	55	Dynamics GP, SL
22	Navint Consulting, Pittsford, N.Y.	14	70	Dynamics GP, SL
23	Interdyn AKA, New York City	13	60	Dynamics AX, GP
24	Socius, Columbus, Ohio	12	60	Dynamics GP, MAS 90/200
25	NexTec Group, Seattle <sup>5</sup>	11.65	55	Dynamics GP, SL, MAS 500
26	Business Management International, New York	11.3	57	Dynamics AX/GP/NAV
27	Computing, Mission Viejo, Calif. <sup>6</sup>	11	48	Dynamics AX/GP
28	Cole Systems, New York City <sup>7</sup>	10.7	50	Dynamics AX, GP
29	Yeo & Yeo Computer Consulting, Saginaw, Mich.	10.5	28	Exact Macola, Red Wing
30	SBS Group, Woodbridge, N.J.	10	35	Dynamics GP/SL, MAS 500
31	SCS, Santa Monica, Calif.	10	50	Dynamics AX/NAV
32	Interdyn Business MicroVar, Roseville Minn.	10	55	Dynamics GP, SL, iMIS, Opens Systems Traverse
33	CompuData, Philadelphia	9.5	40	MAS 90/200/500, JobOps

34	Vitale Caturano, Boston	9.5	57	Dynamics GP, MAS 90/200
35	Sunrise Technologies, Winston-Salem, N.C.	8.9	47	Dynamics AX
36	BCG Systems, Akron, Ohio	7.5	40	Dynamics GP, MAS200/500
37	SWK, Livingston, NJ.	7.4	37	BusinessWorks, MAS 90/200/500
38	Rand Group, Austin, Texas	7.3	44	Dynamics GP, SL
39	Accordant, Whippany, NJ.	7	25	MasterBuilder, Timberline
40	SouthEast Computer Solutions, Miami	7	25	MAS 90/200/500
41	Orion Group Software Engineers, South Bend, Ind.	7	27	Syspro
42	Interdyn Lanac Technology, Chicago	7	30	Dynamics GP
43	Eide Bailly Technology Consulting Fargo, N.D.	7	57	Dynamics GP, MAS 90
44	Hightower, Skokie, Ill.	7	60	Sage MAS 90/200/200SQL, MAS 500, BusinessWorks, PeachTree
45	Interdyn Cargas Systems, Lancaster, Pa.	6.82	42	Dynamics GP
46	BAASS, Thornhill, Ontario	6.8	41	Sage Accpac, Sage BusinessVision
47	BCS Prosoft, San Antonio	6.5	46	MAS 90/200/500
48	Saratoga Technologies, Johnson City, Tenn.	6.34	55	Dynamics GP, MAS 90/200/500
49	SIS, Duluth, Ga.	6.3	27	Dynamics SL
50	TM Group, Farmington Hills Mich.	6.2	30	Dynamics GP/SL
51	Mibar Computer Services, New York	6.1	31	AccountMate SQL, Dynamics GP, Microsoft Small Business Financials
52	Omnivue Business Solutions, Alpharetta, Ga.	6	25	Dynamics GP, SL
53	Alliance Solutions Group, Brandon, Fla. <sup>8</sup>	6	18	MasterBuilder, Timberline
54	SVA Consulting, Madison, Wis.	6	26	Dynamics GP/SL
55	Symbiant Technologies, Vadnais Heights, Minn.	6	26	Dynamics NAV
56	Practical Software Solutions, Concord, N.C.	6	29	MAS 500, Timberline
57	Queue Associates, New York	6	35	Dynamics AX, GP, SL
58	AVF Consulting, Baltimore	5.9	23	Dynamics NAV, Serenic Navigator
59	Algorithm Business Solutions, Mansfield, Ohio	5.8	33	SAP Business One, Macola E5
60	Arxis Technology, Simi Valley, Calif.	5.76	27	Accpac ERP, MAS 90/200/500
61	Interdyn Artis Charlotte, N.C.	5.75	27	Dynamics GP
62	MIG & Co., New York	5.75	32	Dynamics GP
63	Interdyn FMT, Carlsbad, Calif. <sup>9</sup>	5.7	34	Dynamics AX, GP No more AX?
64	First Tech Direct, Royal Oak, Mich.	5.5	24	Dynamics GP/SL
65	SSI Consulting, Baltimore	5.5	29	Dynamics GP/SL, MAS 90/200, SAP Business One
66	Technology Management Concepts, Los Angeles	5.4	20	Dynamics GP
67	NexVue, Stamford, Conn.	5.4	24	Dynamics GP, SL
68	DSD Business Systems, San Diego	5.37	35	MAS 90/200/500, QuickBooks Enterprise
69	Stanley Stuart Yoffee & Hendrix, Orlando, Fla.	5.2	29	Dynamics AX/GP/SL
70	Rose Business Solutions, San Diego	5.2	29	Dynamics GP, SL
71	Equation Technologies, Encinitas, Calif.	5.14	28	Accpac ERP, Dynamics NAV, NetSuite
72	Eskel Porter, Sacramento, Calif.	5.11	20	Dynamics GP
73	Business Computer Technologies, Normal, Ill.	5.1	12	Macola E5, QuickBooks Enterprise Solutions
74	Axis Integrated Solutions, Doral, Fla.	5.1	26	Accpac ERP, Pro ERP
75	Automated Business Solutions, Mendota Heights, Minn.	5.06	28	MAS 90/200/500
76	Cornerstone Consulting, Clearwater, Fla.	5	17	SAP Business One, Sage Pro
77	Olsen Thielen Technologies, St. Paul, Minn. <sup>10</sup>	4.93	29	Dynamics GP
78	Faye Pollack & Associates, Encino, Calif.	4.9	38	MAS 90/200, QuickBooks Enterprise Solutions
79	Strategies Group, Suwanee, Ga.	4.9	32	MasterBuilder, Timberline
80	Innovative Solutions Group, Mooresville, N.C.	4.81	16	Deltek Vision
81	Applied Business Services, Gaithersburg, Md.	4.7	22	Open Systems, Sage Mip, Traverse
82	Central Consulting Group, St. Paul, Minn.	4.6	25	Deltek Vision
83	Interdyn ProData Consulting, Oklahoma City, Okla.	4.5	19	Dynamics GP/AX, QuickBooks Enterprise Solutions
84	Advanced Systems Integration, Lake Forest, Calif.	4.5	20	Dynamics AX
85	Information Systems Management, Phoenix	4.5	26	MAS 90/200/500
86	NextLevel Information Solutions, Miami	4.47	24	Accpac, Sage Pro
87	Synergistic Software Solutions, Minneapolis	4.45	27	MAS 90/200/500
88	AccessIT, Melville, N.Y.	4.4	20	Dynamics NAV
89	Paradigm Technology Consulting, East Windsor, NJ.	4.3	20	Dynamics GP
90	Edgeware, Atlanta	4.3	31	Syspro
91	United Solutions, Marlboro, Mass	4.2	20	MasterBuilder, Timberline
92	SGS Technology Group, Salt Lake City	4.1	18	MAS 90/200/500
93	CRi Business Solutions, Corona, Calif.	4.1	22	Dynamics GP, MAS 90/200/500, Small Business Financials
94	Third Wave Business Systems, Elmwood Park, NJ.	4.1	24	Business One, Dynamics GP
95	JMT Consulting Group, Brewster, N.Y.	4.1	28	AccuFund, FundWare, MIP Fund Accounting, Serenic
96	Synergy Business Systems, Seattle	4.05	21	Dynamics SL
97	Interdyn Progressive Group, Houston	3.95	17	Dynamics GP
98	L. Kianoff & Associates, Birmingham, Ala.	3.9	22	Dynamics GP
99	Martin & Associates, Cincinnati	3.85	20	BusinessWorks, Dynamics GP, MAS 90/200/500
100	PKF Texas (consulting division), Houston	3.7	15	Dynamics GP, SL, Traverse

1, 3 Based on company provided range

2 Based on company estimate

4 Pro forma

5 Fiscal Year ending June 30, 2007

6-9 Accounting Technology Estimate

10 Fiscal Year ending Aug. 31, 2007

\* Editor's Note: This chart has been revised due to an error in the revenue numbers for one of the VARs, which improved the ranking of several other companies.