

THE VAR 100

| Rank | Company | '06 Revenue (M) | Employees | Accounting Software |
|------|--|---------------------|-----------|---|
| 1. | Tectura Tempe, Ariz. | \$230E ¹ | 1,700 | Dynamics AX, GP, NAV, SL |
| 2. | Columbus IT Partner, Copenhagen | 120E ² | 1,000+ | Dynamics AX, NAV |
| 3. | ePartners, Seattle | 75.7E | 286 | Dynamics AX, GP, SL |
| 4. | RSM McGladrey, Bloomington, Minn. | 75 | 275 | Dynamics GP, SL, MAS 90/200/500 |
| 5. | Crowe Chizek, Indianapolis | 30 ³ | 60 | Dynamics AX, GP |
| 6. | Iteration2, Irvine, Calif. | 27 | 107 | Dynamics AX, SL |
| 7. | MIS Group, Dallas, Houston | 24.5 | 165 | MAS 90/200/500, Timberline |
| 8. | CBiz Technologies, Cleveland | 24.2 | 117 | Dynamics AX, GP |
| 9. | Vis.align, King of Prussia, Pa. | 20 | NA | Dynamics AX |
| 10. | BKD Technologies, St. Louis | 19 | 89 | Dynamics AX, GP, MAS 90/200/500 |
| 11. | Clifton Gunderson Technology Solutions, Peoria, Ill. | 17.5 | 87 | Dynamics GP, NAV, MAS 90/200/500, Open Systems, Platinum, Traverse |
| 12. | Net@Work, New York | 16 | 75 | Accpac, Pro ERP, MAS 90/200/500 |
| 13. | FullScope, Athens, Ala. | 16 | 80 | Dynamics AX |
| 14. | Tribridge, Tampa, Fla. | 16 | 120 | Dynamics, AX, GP, NAV, SL |
| 15. | Broadpoint Technologies, Bethesda, Md. | 15.8 | 80 | Dynamics GP, iMis, Oracle Financials |
| 16. | Computer Generated Solutions, New York | 15 ⁴ | 75 | Dynamics AX, GP, SL |
| 17. | Sikich Technology Division, Aurora, Ill. | 14.53 | 70 | Dynamics GP, NAV |
| 18. | LBMC Technologies, Nashville | 14.2 | 70 | Business One, Dynamics GP, SL |
| 19. | Skytek Worldwide, Miami | 14 | 14 | NetSuite |
| 20. | Clients First Business Solutions, Holmdel, NJ. | 13.81 | 72 | Business One, Dynamics AX, NAV, SL, MAS 90/500 |
| 21. | Wipfli, Wausau, Wis. | 13 | 98 | Dynamics AX, GP |
| 22. | IBIS, Norcross, Ga. | 12.2 | 52 | Dynamics AX, GP |
| 23. | Navint Consulting, Rochester, N.Y. | 12.1 ⁵ | 54 | Dynamics GP, SL |
| 24. | Socius, Columbus, Ohio | 11.3 | 30 | Dynamics GP, SL, MAS 90/200/500 |
| 25. | Interdyn AKA, New York | 11.1 | 38 | Dynamics AX, GP |
| 26. | SBS Group, Edison, N.J. | 11 | 38 | Dynamics AX, GP, SL, MAS 500 |
| 27. | Business Management International, New York | 10.4 | 55 | Dynamics AX, GP, NAV MAS 500 |
| 28. | Blytheco, Laguna Hills, Calif. | 10.1 | 55 | MAS 90/200/500 |
| 29. | Collins Computing, Mission Viejo, Calif. | 10 | 60 | Dynamics GP |
| 30. | NexTec Group, Houston | 9.92 | 50 | Dynamics GP, SL, MAS 500 |
| 31. | Interdyn Business MicroVar, Roseville, Minn. | 9.7 | 42 | Dynamics AX, GP, iMIS, Traverse |
| 32. | Cole Systems, New York | 9 | 40 | MAS 90/200/500 |
| 33. | ADSS Global, Miami and Philadelphia | 8.75 | 43 | Accpac ERP |
| 34. | MicroAccounting Solutions, Dallas | 8.4 | 49 | Dynamics AX, GP |

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| 35. | Yeo & Yeo Computer Consulting, Saginaw, Mich. | 8.1 | 28 | Exact Macola, Red Wing |
| 36. | SCS, Santa Monica, Calif. | 8 | 45 | Dynamics AX, NAV |
| 37. | BCG Systems, Akron, Ohio | 7.8 | 45 | MAS 90/500, MIP |
| 38. | CompuData, Philadelphia | 7.7 | 35 | BusinessWorks MAS 90/500 |
| 39. | Hightower, Skokie, Ill. | 7.7 | 68 | Dynamics GP, MAS 90/200, MAS 500 |
| 40. | BCS ProSoft, San Antonio | 7.1 | 48 | MAS 90/200/500 |
| 41. | Interdyn Lanac Technology, Chicago | 7 | 32 | Dynamics GP, NAV |
| 42. | Vitale Caturano & Co., Boston | 7 | 50 | Dynamics GP |
| 43. | Eide Bailly Technology Consulting, Fargo, N.D. | 6.7 | 51 | Dynamics GP, MAS 90/200 |
| 44. | Macdonald Consulting, Atlanta | 6.5 | 25 | MAS 90/200/500, MIP |
| 45. | SWK Technologies, Livingston, N.J. | 6.5 | 42 | MAS 20/90/500 |
| 46. | Interdyn Cargas Systems, Lancaster, Pa. | 6.3 | 41 | Dynamics GP |
| 47. | Southeast Computer Solutions, Miami | 6.2 | 25 | MAS 90/200/500 |
| 48. | Queue Associates, New York | 6 | 35 | Dynamics AX, GP, SL |
| 49. | Arxis Technology, Simi Vally, Calif. ⁶ | 5.9 | 29 | Accpac ERP, MAS 90/200/500 |
| 50. | Rand Group, Houston | 5.9 | 36 | Dynamics GP, NAV, SL |
| 51. | Interdyn Artis Charlotte, N.C. | 5.8 | 28 | Dynamics GP |
| 52. | Mibar Computer Services, New York | 5.7 | 34 | AccountMate, Dynamics GP |
| 53. | SVA Consulting, Madison, Wis. | 5.6 | 2 | Dynamics GP, SL |
| 54. | Advanced Systems Integration, Lake Forest, Calif. | 5.5 | 20 | Dynamics AX |
| 55. | Interdyn FMT Consultants, Carlsbad, Calif. | 5.5 | 25 | Dynamics GP |
| 56. | Rose Business Solutions, San Diego | 5.4 | 27 | Dynamics GP, SL |
| 57. | Business Computer Technologies, Normal, Ill. | 5.3 | 14 | Exact Macola |
| 58. | First Tech Direct, Royal Oak, Mich. | 5.3 | 25 | Dynamics GP, SL |
| 59. | SystemLink International, Baltimore | 5.2 | 42 | Accpac ERP |
| 60. | SIS, Duluth, Ga. | 5.1 | 18 | Dynamics SL, Timberline |
| 61. | Equation Technologies, Encinitas, Calif. | 5.1 | 27 | Accpac ERP, Dynamics NAV, NetSuite |
| 62. | SSI Consulting, Baltimore | 5.1 | 29 | Business One, Dynamics GP, SL, MAS 90/200/500 |
| 63. | Technology Management Concepts, Los Angeles | 5 | 21 | Dynamics GP |
| 64. | Stanley Stuart Yoffee & Hendrix, Orlando, Fla. | 5 | 27 | Dynamics GP, SL |
| 65. | Omniview Business Solutions, Alpharetta, Ga. | 5 | 27 | Dynamics GP, SL |
| 66. | DSD Business Systems, San Diego | 4.83 | 33 | Accpac, MAS 90/200/500 |
| 67. | Practical Software Solutions, Concord, N.C. | 4.8 | 23 | MAS 500, Timberline |
| 68. | Olsen Thielen Technologies, St. Paul, Minn. | 4.8 | 28 | Dynamics GP |
| 69. | Symbiant Technologies, Vadnais Heights, Minn. | 4.6 | 22 | Dynamics NAV |
| 70. | Atlantic Software Alliance, Charlotte, N.C. | 4.6 | 29 | MAS 90/200/500 |
| 71. | Automated Accounting Solutions, Eagan, Minn. | 4.58 | 27 | MAS 90/200/500 |
| 72. | Algorithm Business Solutions, Mansfield, Ohio | 4.55 | 33 | Exact Macola |
| 73. | CRi Business Solutions, Corona, Calif. | 4.5 | 16 | Dynamics GP |
| 74. | Axis Integrated Solutions, St. Louis | 4.5 | 22 | Accpac ERP, Pro ERP |
| 75. | NexVue, Stamford, Conn. | 4.5 | 24 | Dynamics GP, SL |
| 76. | TM Group, Farmington Hills Mich. | 4.5 | 25 | Dynamics GP, SL, Small Business Financials |
| 77. | Computer Creations, Dayton, Ohio | 4.42E | 16 | Dynamics GP, Open Systems |
| 78. | Synergistic Software Systems, Minneapolis | 4.41 | 24 | MAS 90/200/500 |
| 79. | Saratoga Technologies, Johnson City, Tenn. | 4.31 | 42 | Dynamics GP, MAS 90/200 |
| 80. | NextLevel Information Solutions, Miami | 4.3 | 23 | Accpac, Pro ERP |
| 81. | DSD Business Systems, San Diego | 4.3 | 25 | MAS 200/500/Accpac |
| 82. | Faye Pollack & Associates, Encino, Calif. | 4.3 | 32 | MAS 90/200 |
| 83. | MIG & Co., New York | 4.23 | 26 | Dynamics GP |
| 84. | Paradigm Technology Consulting, Hamilton Square, NJ. | 4.2 | 20 | Dynamics GP |
| 85. | Edgeware, Atlanta | 4.2E | 22 | Syspro |
| 86. | United Solutions, Marlboro, Mass | 4.2 | 23 | Accpac ERP, Pro ERP |
| 87. | Strategies Group, Suwanee, Ga. | 4.2 | 25 | MasterBuilder, Timberline |
| 88. | AVF Consulting, Baltimore | 4.2 | 19 | Dynamics NAV, Serenic Navigator |
| 89. | Synergy Business Systems, Portland, Ore. | 4.1 | 19 | Dynamics SL |
| 90. | Applied Business Services, Gaithersburg, Md. | 4 | 20 | MIP, Open Systems Accounting, Traverse |
| 91. | Cornerstone Consulting, Clearwater, Fla. | 4 | 21 | Business One, Pro ERP |
| 91. | Isis, Richmond, Va. | 4 | 21 | Dynamics GP, SL |
| 93. | Millennium Business Solutions Group, Westlake Village, Calif. | 4 | 25 | MAS 90/200, MIP |
| 94. | Brittenford Systems, Reston, Va. | 3.97 | 20 | Dynamics GP, SL |
| 95. | Interdyn ProData Consulting, Oklahoma City, Okla. | 3.9 | 20 | Dynamics GP, SL |
| 96. | JMT Consulting Group, Brewster, N.Y. | 3.75 | 25 | AccFund FundWare, MIP, Serenic Navigator, |
| 97. | Schmitt, Griffiths, Smith Technology Division, Salt Lake City | 3.71 | 17 | MAS 90/200/500 |
| 98. | Third Wave Business Systems, Elmwood Park, NJ. | 3.7 | 17 | Business One, Dynamics GP |
| 99. | PKF Texas (consulting division), Houston | 3.53 | 21 | Dynamics NAV |
| 100. | Quest Business Solutions, Dallas | 3.52 | 20 | Dynamics GP |

1. Estimate based on revenue range provided by the company.

2. Estimate based on first three quarters revenue reported by the company.

3. During 2006, Crow Chizek changed its reporting to include revenue from sales of products from IBM, Cognos and other sources, along with the mid-market operations. Its reported revenue from mid-market sales only were \$13 million for 2005, compared

with \$30 million from all sources for 2006.

4. CGS acquired the assets of the Dynamics reselling business of Altara in November. The numbers include only CGS's Dynamics operations.

5. Revenue includes only mid-market products and services and excludes income from higher-level products.

6. The company changed its name from Information Technology Group last year.