A Government Compliant Project Accounting, Reporting and Financial Management System

with Microsoft Dynamics SL

Share

Vancouver, WA
Agenda

- Synergy Introductions
- Our Understanding of Your Needs / System Challenges
- Overview of the Dynamics SL look and feel
- Quick overview of different reporting tools and dashboards
- Setting up, and managing budgets
- Walk through setting up projects, managing grant allocations, and indirect rates
- Take a look at how the Fixed Assets module works in SL
- Demonstrate Payroll capabilities in SL
- Time and Expense – have a look at the paperless time and expense entry
- Address gaps, if any, and discuss CRM
Stephen J. Toth – President and Synergy Principal

Steve Toth has over 20 years’ experience as a Dynamics SL user and consultant. Prior to Synergy, he held financial positions with Coopers and Lybrand, CFO of a publicly-traded medical technology firm, and CFO of a company he took public. He was certified as a CPA in New Jersey and Oregon. Steve has designed and implemented more than 100 Dynamics SL project, financial, and accounting systems. He also serves as Synergy’s Chief Systems Architect.
Synergy Business Solutions
Dynamics SL Team

- Award-winning Dynamics SL / ERP Partner since 2003; deep consulting bench
- Project accounting, government contracting, and financial management
- High customer-satisfaction ratings in your industry; 340 clients across the U.S. “Their support is fabulous!” ~ project-based client
- Expertise in integrations
- Solutions: Strategic value and high ROI
The Synergy Promise

✓ **Listen**: Get a clear and accurate understanding of your needs and requirements.

✓ **Research**: Recommend solutions that will meet those requirements.

✓ **Deliver**: Provide a strategic solution that will ensure value to your accounting, projects, and executive teams and help your organization move forward in achieving its departmental objectives.
The Synergy Difference

- Government/Grant compliance experts with a deep consulting bench
- Help you calculate your ROI
- Statement of Work
- Conceptual Design Documents
- Detailed Project Plan
- Regular Status Meetings
- Project Task Tracking & Accountability
- Customized Training
- Reputation for stellar customer support / great references
- Heavily involved in the national Dynamics SL user group community
Your Challenges

Business Challenges

- Currently using QuickBooks Enterprise, and outgrowing it
- The data file is very large, and stored on the computer of the finance Director
  - currently at risk of corruption, and slowed productivity because of the size of the database.
- The inability to create budgets by funding source and department causes extra time in billing, and tracking and managing contracts.
- Clerks must manually allocate utility costs across programs and other indirect cost pools have to be manually distributed across programs.
- Lack of automation wastes a lot of time. Not having paperless workflow, there's a lot of wasted time in looking in filing cabinets for approvals.
- Managing Fixed Assets in spreadsheets is time-consuming and inefficient.
- looking for an improved more efficient, cloud-based ERP solution
Your Challenges

Key Requirements

- **Budgets** – Would like to be able to put in budgets by funding source, and by department. This would save a lot of time when doing billings, and save time tracking and managing those contracts.
- **Project Accounting** – Need solid project accounting to comply with A-133 audits.
- **Payroll** – Need functionality to handle payroll with 80-90 employees. Would like to go paperless, and have employees enter time via web-based application, or mobile device, and have an approval system.
- **Managing Indirect Rates** – Currently three cost pools that deal with indirect rates, the Deputy Director, and Admin, and Accounting. They’re incurring all the costs, and at the end of the month they want to distribute this across the programs.
- **Allocations** – There might be 3 or 4 different programs specific to a given shelter. Currently the clerk has to separate out the utilities based on the percentages of which program gets how much of the utility bill, if this could be done automatically, that would be great.
- **Fixed Assets** – Would like to not have to maintain FA in spreadsheets.
- **CRM** – Share would possibly want to look at CRM for their fundraising - as right now they enter donations in Neon, and double entry into QuickBooks.
Microsoft Dynamics SL for Project-driven Companies

Executives, Resource and Project Managers, Financial Managers, Team Members

Web Apps for Dynamics™ SL

Financial Managers
- Management Reporter
- Forecaster
- 3rd-party Apps

Project Managers
- Project Accounting
- Project Professional
- Project Server

Everyone
- Reporting
- Business Analyzer

Microsoft Office

SQL Server Reporting Services

Microsoft SQL Server™

Microsoft Windows SharePoint Services
Demo
Q & A on Software
Your Next Steps

- Your Evaluation of Dynamics SL
- Synergy addresses your concerns and follow-up questions
- Synergy addresses and confirms Timeline and Roadmap to Success
- Selection and Work Order – May 2017
- Establish More Detailed Requirements
- Implementation begins – June 2017